

We help ski resorts sell more

Buy Now Pay Later helps you upsell experiences and sell higher value ski passes

0% INSTALLMENTS FOR YOUR SKIERS & RIDERS

01 Sell More Season Passes

Pay by the month makes your passes more affordable

02 Upsell Higher Tier Passes

Eliminate price as a reason for customers not buying top tier passes

03 Add Retail Products

Your team can easily upsell retail products with lift passes



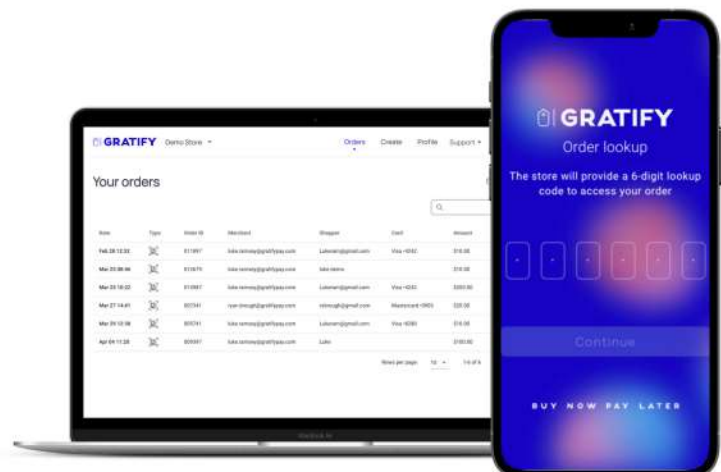
YOU GET PAID UP FRONT

Buy Now Pay Later (BNPL) lets your skiers, boarders and guests buy passes, tickets and products today and pay it off over time. You get paid today, leaving the installment collection to us.

Sell online & in-store



Customers love 0% interest, so we never charge it



Date	Item	Amount	Merchant	Status	Total
Feb 28 12:34	811897	\$10.00	www.kubera.com	Completed	\$10.00
Mar 20 08:04	811876	\$10.00	www.kubera.com	Completed	\$10.00
Mar 20 18:02	811887	\$10.00	www.kubera.com	Completed	\$10.00
Mar 27 14:41	811741	\$10.00	www.kubera.com	Completed	\$10.00
Mar 29 12:08	811741	\$10.00	www.kubera.com	Completed	\$10.00
Apr 04 11:28	811887	\$10.00	www.kubera.com	Completed	\$10.00



GRATIFY IS A PLATFORM FOR INSTALLMENT PAYMENTS

You can sell online,
onsite or with a
payment link

Gratify

- ✓ You can get paid up front
- ✓ Sell installment plans online
- ✓ Offer Gratify in-store and on the go
- ✓ Flexible installment plans to make your customer's experience the best
- ✓ Easy and stress free daily settlement
- ✓ Simple, intuitive merchant portal
- ✓ Customer support team that always answers the phone



Start offering BNPL in under 5 mins

1. Create a free business account
2. Complete your ID check
3. Create your first order

www.gratifypay.com/kubera

EXAMPLE SEASON PASSES SOLD ONSITE

1. Create a sale in your existing Ticketing software
2. Then generate a corresponding order in the Gratify merchant portal
3. Customer scans the Gratify QR code at your point of sale
4. Customer pays for their order using their phone
5. Your staff hand over the season pass

Other platforms

- ✗ They market other brands to your customers
- ✗ You get paid in installments
- ✗ They don't work for in-store or on-the-go transactions
- ✗ Limited phone support for your customers with long wait times
- ✗ Refunds are a headache with nobody knowing who owes what



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More Information
www.gratifypay.com